

**In the United States Patent and Trademark Office**

Application Number:	10/060,017	Application Filed:	01/28/2002
Applicants:	Nick Ernst, Ian Kenneth Soutar, and Clifford Edmund Haslam		
Title:	Automated Remote Control System for Hotel In-Room Safes		
Examiner:	Clara I. Yang	GAU:	2635
Date:	December 14, 2004		

Exhibit A

Commissioner of Patents and Trademarks
Washington, D.C. 20231

In response to the Office Action mailed 2004 June 15, please accept the enclosed letter as evidence of the commercial value of the invention.

Enclosed:

Correspondence from Ms. Aileen M. Keliikuloa, Controller, Ala Moana Hotel, 410 Atkinson Drive, Honolulu Hawaii, to Mr. Nick Ernst. Ms. Keliikuloa comments favorably on the installation and use of the in-room safes.

Respectfully Submitted,

Diane Kneeland
Diane Kneeland
Reg. No. 42749

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JAN 04 2005
Technology Center 2600

Certificate of Mailing

I hereby certify that this correspondence is being deposited with the United States Postal Service as First Class Mail in an envelope addressed to: Commissioner of Patents and Trademarks, Washington, D.C. 20231, on December 14, 2004.

December 14, 2004

Diane Kneeland

Diane Kneeland, Patent Agent

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March 12, 2004

Mr. Nick Ernst
All Safe Technologies, Inc.
Victoria B.C. Canada

Dear Sir,

Aloha from Hawaii.

I would like to thank you and your support representative, Mr. Ian Soutar, for helping us with purchasing and installation of the in-room safes. It certainly was a lot of hard work and patience on the part of Mr. Soutar, due in part to the atmospheric and air waves, here in Honolulu. However we are very much pleased with your All Safe system which is available in all our guest rooms, electronically connected, giving us very little problem.

Tourism in Hawaii has dropped for the last three years and we are slowly getting to pre-war days. It is difficult to judge safe usage here since the mix in market segments depends on their usage.

We would highly recommend All Safe to anyone needing a sophisticated, guaranteed safe, and reliable equipment for their hotel.

Mahalo!

Sincerely,

Aileen M. Keliikuloa
Controller

410 Atkinson Drive • Honolulu • Hawaii 96814-4722 • Phone: (808) 955-4811

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